CASE STUDY

Cleaveland/Price Maintains Double-Digit Growth With CADTALK for SYSPRO



ERP, CAD, PDM, PLM SYSTEMS

SYSPRO AUTODESK INVENTOR AUTODESK AUTOCAD

PROFILE

Cleaveland/Price founder Chuck Cleaveland filled a business need in 1975 to supply renewal parts for discontinued Westinghouse switches. The company, located in Trafford, PA, then turned to switch development, offering a complete line of group operated switches rated up to 345 kV along with a broad line of hookstick- operated switch products and motor operators.

Their ongoing R&D program nurtured the growth of the company and yielded innovative products such as:

- Transmission class in-line disconnect switches
- Solid-state motor operator controls
- Variable speed motor operators
- Non-hydraulic operators for overhead switches
- Automation controllers for retrofitting to padmount and underground switchgear.

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>
> Rob Ross P.E., Engineering Services Manager
> Cleaveland/Price Inc.

CHALLENGE

Using SYSPRO software for ERP, Cleaveland/Price experienced double-digit growth for several years. Prior to using CADTALK, two people entered bill of materials (BOM), which had to be checked before entering it into SYSPRO.

SOLUTION

With CADTALK, the company increased the speed of entries 100% with more accuracy, according to Engineering Service Manager Rob Ross. As part of their processes, Cleaveland/Price uses AutoCAD and Inventor. The team appreciated both CADTALK's technical expertise and the complete ROI in less than a year.

CADTALK engineers used AutoTable for embedding into spreadsheets with AutoCad. "Support with Scott (from CADTALK) has been excellent. He's very responsive and makes sure updates and upgrades run smoothly with SYSPRO," said Ross.

According to Ross, "CADTALK has been an irreplaceable tool in helping us handle a significant increase in the amount of bill of materials data we've been required to process over the last several years. As our company has grown, the need to instill consistency in our CAD drawings and engineering processes has been a high priority. CADTALK has helped us with this task along with eliminating drawing-to-ERP data entry errors. As dedicated SYSPRO users, we've found the integration to be seamless and would recommend the software to anyone".

ABOUT CADTALK

CADTALK transforms engineering bills of material from CAD, PDM, and PLM systems into manufacturing routings and bills of material in your ERP system so you can spend more time designing and less time entering data. Go from Engineering Design to the Shop Floor in seconds!

FREE DEMO: www.cadtalk.com/demo

Email: sales@cadtalk.com Call: (833) 4CADTALK Visit: www.cadtalk.com

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